THIRUVALLUVAR UNIVERSITY

MASTER OF PHILOSOPHY

M.PHIL. MANAGEMENT STUDIES

(FT/PT)

PART I

CORE COURSE I RESEARCH METHODOLOGY

UNIT-I:

Meaning of Research and Scope of Research Methodology - Stakeholders of Social research - Ethical Considerations - Significance of research in Social and business Science Identification of the problem area - Selection of the problem - Formulation of research question(s) - Pilot study - Meaning and Components of research design - Review of Literature: purpose.

UNIT-II:

Meaning and role of hypothesis - structure of hypothesis : Concepts, Constructs and variables - The relationship between variables - Types of Hypotheses - Strong and weak hypotheses - Sampling theory - Sampling methods and Techniques - Sample size - sample error.

UNIT-III:

Data Collection - Sources : Primary and Secondary - Data matrix - Unit of data collection and unit of data analysis - Methods and tools of data collection : Interview and questionnaires and their types - observation and its types - Audio visual aids in data collection - Scaling and Testing Techniques - Reliability and validity of instruments - Uses of information technology in data collection.

UNIT-IV:

Data analysis - Analysis of quantitative data : Descriptive statistics - Inferential statistics - Tests of significance - Parametric and non-parametric tests - presentation of data - Computer Software for quantitative data analysis. Analysis of qualitative data : Data reduction, data display and conclusion drawing - saturation - Conceptual mapping - Computer software for qualitative data analysis - Interpretation - Explanation - Theorisation.

UNIT-V:

Report writing - Meaning, Techniques and precautions of interpretation - significance of report writing - Target audience - Different steps in writing report - Layout of research report - Types: Technical report, popular report - Mechanics of writing a research report.

REFERENCE BOOKS:

- 1. C.R.Kothari Research Methodology: Methods and Techniques Wiley Eastern Ltd., New Delhi.
- 2. Amarchand D, Research Methods in Commerce Emerald Publishers, Chennai
- 3. Anderson.J.Berry H.D. & Poole M, Thesis and Assignment writing Wiley Eastern Ltd., New Delhi.
- 4. Almark, J.C. Research and Thesis Writing (Boston:Houghton)
- 5. Anderson, R.L. and Bancroft. A Statistical Theory in Research (New York McGraw-Hill)
- 6. Bennet, Spencer and David Bower's An Introduction to Mutivariate Techniques for Social and Behavioural Sciences. (London: Macmillan Press)
- 7. Bernard, Russel H Social Research Methods. (London: Sage)
- 8. Blalock, Hubert M Introduction of Social Research, (Neglewood Cliffs:PrenticeHall)
- 9. Bogdan, R. and S.J.Taylor Introduction to Qualitative Research Methods. (New York: John Wiley)
- 10. Cooper, D.R. and P.S. Schindler Business Research Methods, (New Delhi: Tata McGraw-Hill)

- 11. Dasgupta, A.K. Methodology of Economic Research. (Bombay: Asia Publishing House)
- 12. Dasgupta, Sugata Methodology of Social Science Research. (New Delhi: Implex India)
- 13. Devellis, Robert. F Scale Development Theory and Applications. N.Y: Sage.
- 14. Easterby, Smith Mark, Thorpe Richard, and Lowe Andy Management Research -An Introduction) London: Sage)
- 15. Emory, Willam C Business Research Methods. (Homewood, Illinois: Richard D Irwin, Inc.)
- 16. Festinger, Leon and Daniel Katz Research Methods in the Behavioural Sciences. (New York: McGraw Hill)
- 17. Fisher, R.A. Statistical Methods for Research Workers, (New York: Halfner)
- 18. Kelle, Udo Computer Aid Qualitative Data Analysis Theory, Methods and Practice. London: Sage Publications.)

PART I

CORE COURSE II

ADVANCED STRATEGIES IN MANAGEMENT

UNIT-I:

An overview of Strategic Human resource Management - Talent management - Acquisition, Development and Retention.

UNIT-II:

HRM: Expatriate management strategies - Role of International HR managers - knowledge / Tacit management - Information System Management in various functions.

UNIT-III:

E-business - Management of financial services - An overview of Issues in International accounting and finance.

UNIT-IV:

Total Quality Management - Just-in-time management - Zero waste management - Strategies in Inventory and Supply chain management

UNIT-V:

Strategies for building sustainable Indian brands - International marketing Strategies -Rural marketing Strategies - Advertisement strategies - Retailing strategies.

REFERENCE BOOKS:

- 1. Thakur. K.S. (2008), emerging issues in Business Management, Excel Books.
- 2. Raman. A.T. (2007), Knowledge Management, A Resource book, Excel Books.
- 3. Chaudhary (2005), Knowledge Management for competitive advantage, Excel books
- 4. Aswathapa, K. (2007), Human Resource Management
- 5. Rao P.L. (2008), International Human Resource Management, Excel Books.
- 6. Dinesh K.Srivastava (2006), Strategies for Performance Management, Excel Books.
- 7. Rajendra Nargundkar (2008), International Marketing, Excel Books.
- 8. Sivakumar A. (2007), Retail Marketing, Excel Books.
- 9. Tapan K. Panda and Navin Ponthu, Marketing in the New global order, Challenges and Opportunities, Excel Books.
- 10. Rajendra Nargundkar and Tapan K.Panda (2004), Marketing strategies for emerging markets, Excel Books.
- 11. Madhu VIJ, 2000, International financial management, Excel Books.
- 12. Parag Diwan and Sunil Sharma (2000), e-commkerce, Excel Books.
- 13. Upendra Kachru (2006), Production and operations management, Excel Books.
- 14. Senapathy (2005), Information System Management.

www.aberdeen.com. www.DDIWORLD.com/locations www.workforce.com. www.hr.com.